

















PROGRAMME

Moderator: Lombardy Mobility Cluster.

9.30 Welcome coffee and registration

10.00 Opening welcome from the C2Future Project Leader KRASIMIRA SHINDAROVA and the European Commission representative Project Officer.

10.20 Welcome by Regione Lombardia – GABRIELE BUSTI, DG Education, University, Research, Innovation and Simplification, Investment Structure for Research, Innovation and Technology Transfer at Regione Lombardia.

10.35 Confindustria Lombardia: how clusters support internationalization - LUCA DONELLI, Confindustria Lombardia Deputy on Cluster Policies & Lombardy Energy Cleantech Cluster President.

10.50 Presentation of the six clusters partners of the C2Future project and six associated companies:

Aclima Basque Environment Cluster – IGOR ARANGUREN, Project Manager Aclima, Spain; FRANCISCO MURILLO, Technical Director at Basoinsa, Spain.

Cluster Lombardo della Mobilità – SARA CORTESE, Project Manager CLM, Italy; IVANO SOLIANI, President of Soliani EMC, Italy.

Cluster for Digital Transformation and Innovation – TODOR MITOV, Project Manager DTI, Bulgaria; HRISTO STEFANOV, Head Of Marketing at Smartcom Bulgaria;

Green Home scarl - GIUSEPPE ROSSI, Project Manager for Green Home, Italy; FRANCESCO TASSONE CEO at Personal Factory, Italy.

ICT Network – MARINA BLAGOJEVIC, Project Manager for ICT, Serbia; DEJAN DRAMICANIN, Founder and CEO of Bitgear, Serbia.

Sekee - PANAYIOTIS TSANTILAS, Project Manager for SEKEE, Greece; DANAE BAMPALI, Client Service Manager and Head of Analytics at Palo Ltd, Greece.

12.50 "A view on Automotive market and technology worldwide" - SAVERIO GABOARDI, CLM President.

13.00 Lunch Break















































- **14.00** Official presentation of the new C2Future partners.
- 14.40 "A short guideline for internationalization in US (focus on California State)" PAOLO CERESA, Senior Business Advisor at the American Chamber of Commerce in Italy.
- 15.00 "Opportunities to invest in Mexico" LUIS GODOY, Director-General in the Global Economic Intelligence Unit of the Secretariat of Economy of Mexico, invited by the Mexican General Consul MARIA DE LOS ANGELES ARRIOLA AGUIRRE.
- 15.20 "The collaboration programs of the Italian Chamber of Commerce in Mexico to encourage the internationalization of Italian companies" - LORENZO VIANELLO, President of the Italian Chamber of Commerce in Mexico.
- 15.40 "Doing Business in Mexico" MARCO NICOLI, Councilor at Associazione Economica del Messico in Italia and CEO of Tesi Elettronica e Sistemi informativi Group.

15.50 Coffee break

- **16.00** C2Future Internationalization strategy and best practices:
 - "Public-private innovation partnerships between cities, companies and research centers in Italy and Latin America" - ALFREDO SGUGLIO, CEO at Smart City Instruments.
 - "Softech and internationalization in Colombia" MAURA ALFANO, Marketing Manager at SOFTECH srl.
 - "AEP: a company ready to start business in Mexico" GIOVANNI BECATTINI, President at AEP Ticketing Solutions SpA.
 - "Caravela Coffee' lessons from the field": good practices and know-how of internationalization in Colombia and Latin America – GIANCARLO GHIRETTI, Co-Founder & CFO (Chief Financial Officer) Caravela Coffee.
- 17.00 "How Research and Technologies organizations can help companies in developing their projects": ANTONELLA TOZZI, Public Funding and Innovation Specialist at Kilometro Rosso Innovation District.
- 17.20 "Universities role in technological innovation" GIANPIERO MASTINU, Politecnico of Milan.
- 17.35 "Incubators and accelerators: their role in SMEs development" ALBERTO BONETTI, Head of Project Funding, CSMT scarl.
- 17.50 A view to the future of the C2Future Project by KRASIMIRA SHINDAROVA & Project Officer.
- 17.55 Questions and answers.
- 18.00 Thanks





























